

FROM PROCESS TO PERFORMANCE

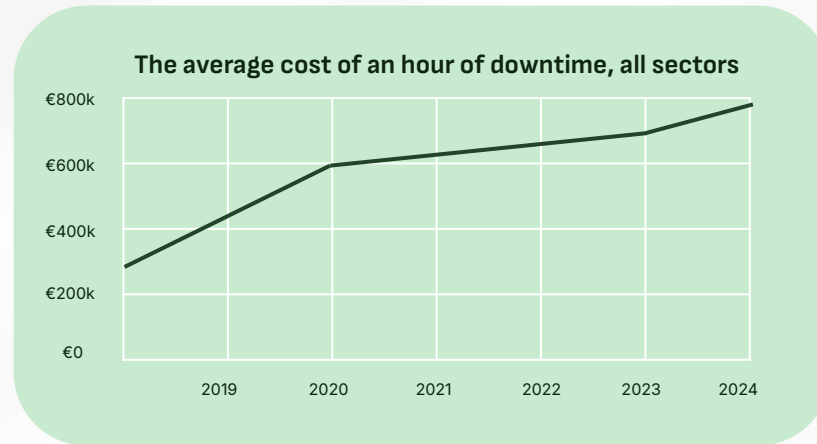
# How to Eliminate Downtime Through Connected Manufacturing Processes

**Daan Assen** - VP, EMEA at L2L

**Tom Williams** - Head of Design and Process Engineering at Pandrol

# Downtime = a €1.2 trillion problem.

An average large plant sees 30 hours of downtime (17 hours unplanned!) per month - and it's rising!



... directly impacting your ability to **profitability meet demand**

# Top contributors to downtime and escalating costs.



## Equipment failures

Failures resulting from machinery and equipment issues can cause severe disruptions

Component Wear & Tear  
Electrical Failures  
Improper Maintenance  
Calibration Errors



## Human errors

Mistakes made by operators, technicians, or maintenance personnel can lead to inefficiencies and downtime

Improper Operation  
Maintenance Mistakes  
Insufficient Training  
Safety Risks



## Production issues

Inefficiencies within production processes can severely disrupt operations

Bottlenecks  
Lack Standard Work  
Process Control Failures  
Improper Scheduling



## Quality problems

Issues stemming from poor quality inputs, processes, or standards disrupt production

Defective Materials  
Inadequate Quality Control  
Rework & Scrap  
Insufficient Root Cause Analysis

## L2L research on downtime.

### Statement

### Agree

Delays in reporting cause a chain reaction that slows everything down

**74%**

Reactive approach to maintenance

**67%**

No consistent system in place for tracking the causes of downtime

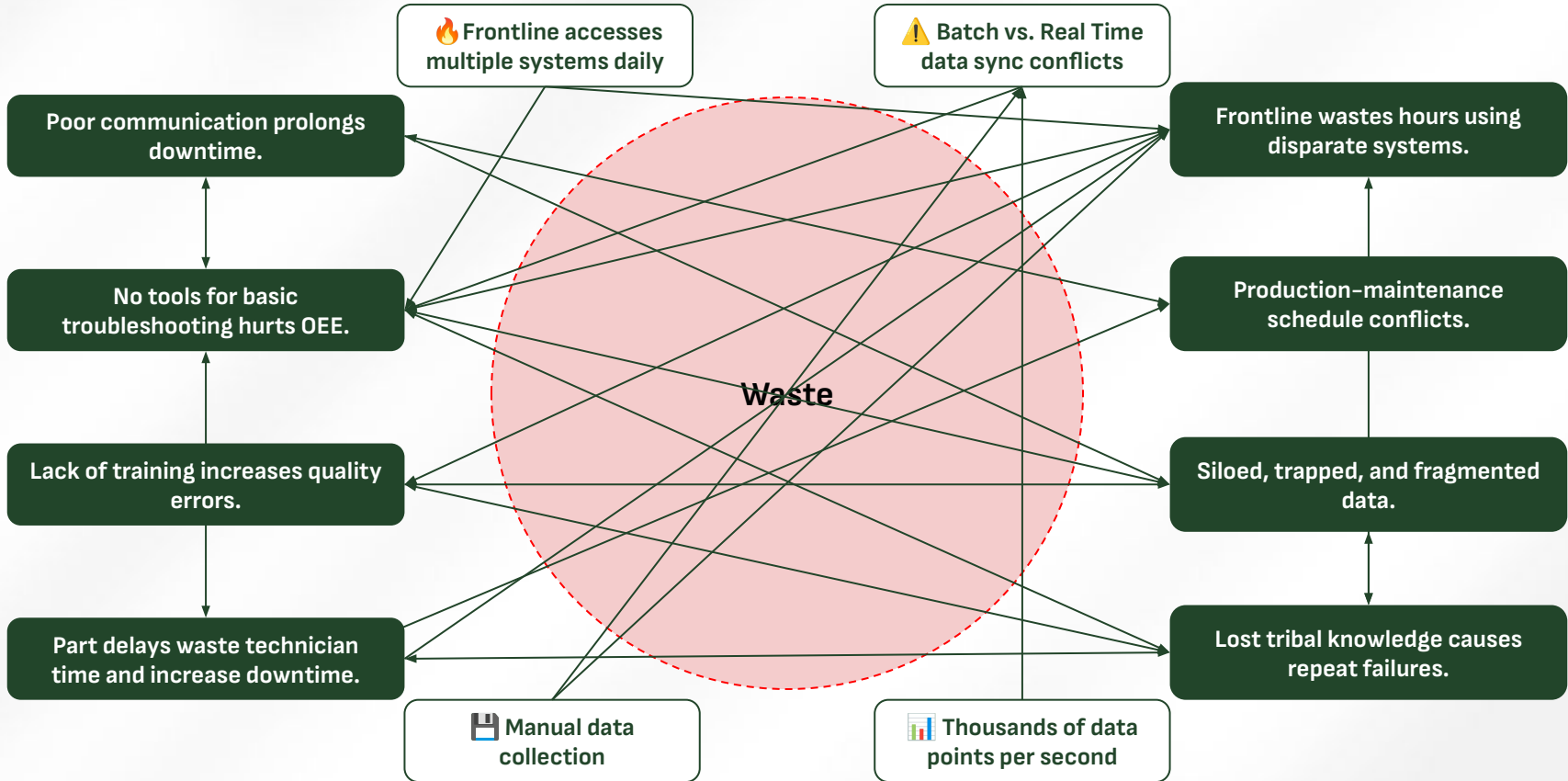
**40%**

# 72%

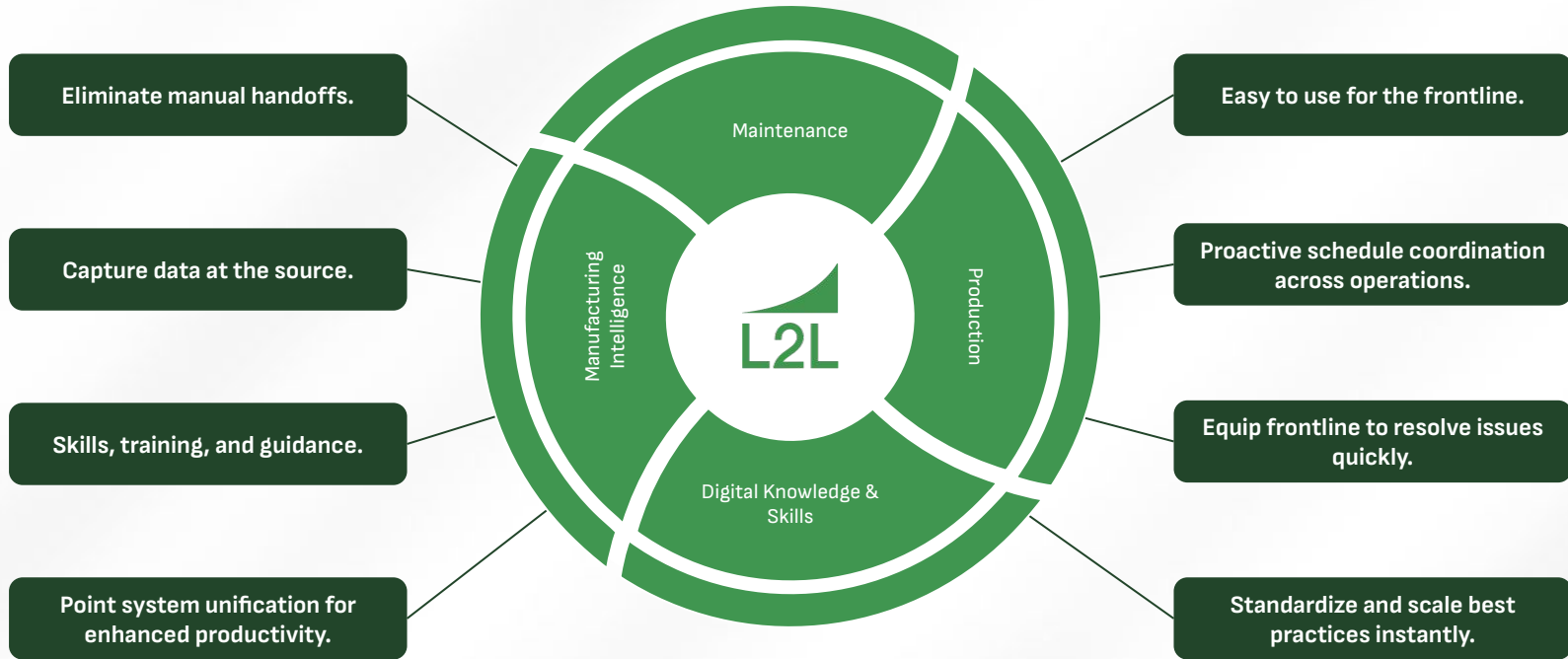
*of manufacturing leaders say they still need to personally check in on every downtime event.*



# The Reality of Disconnected Manufacturing Operations.

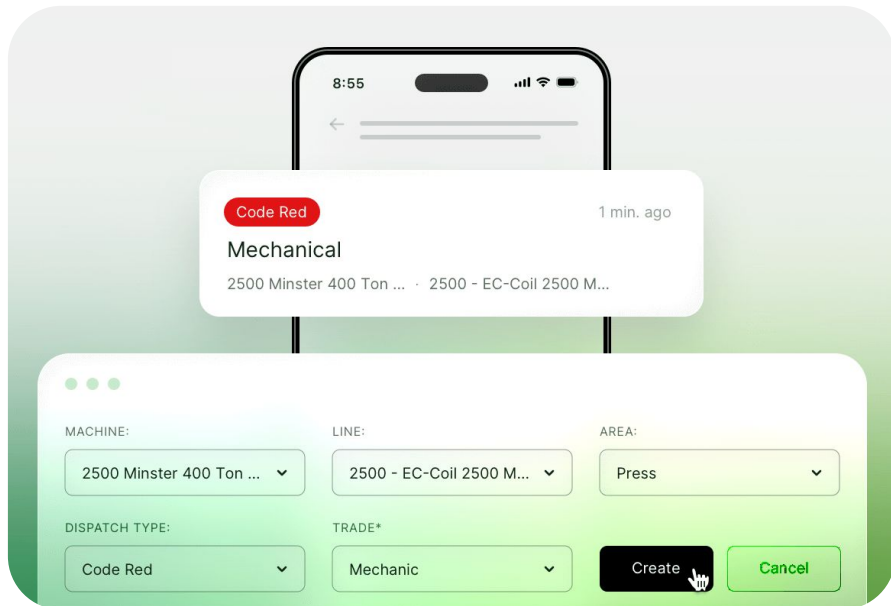


# Connected Manufacturing Operations

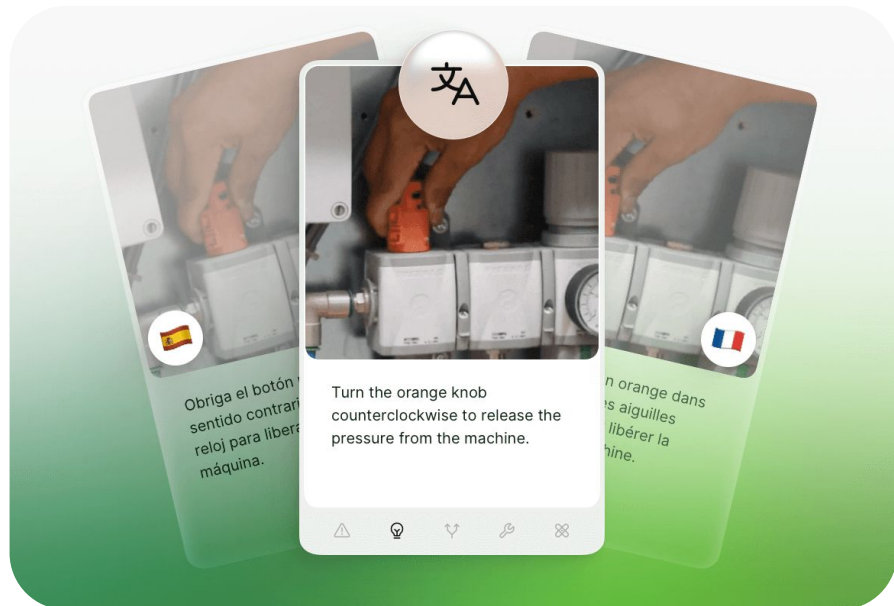


Replace outdated legacy technology. Connect existing systems.

## From problem...



## ... to solution



# Introducing: Tom Williams

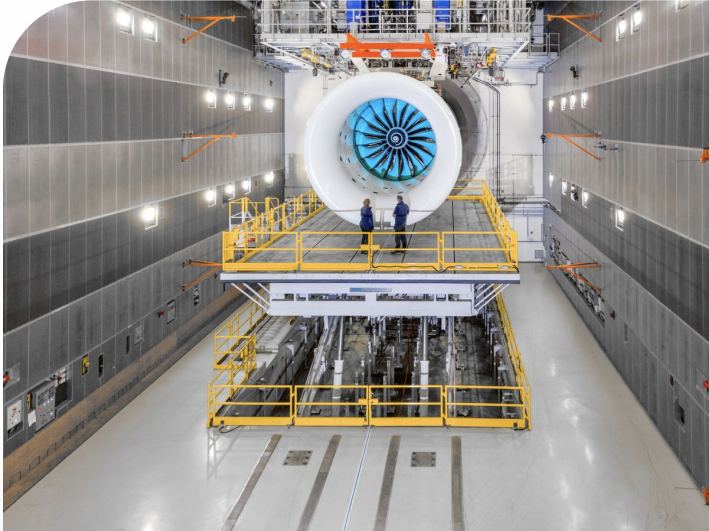


## **PANDROL**

### **Head, Design and Process Engineering**

- Fastening systems across global rail operations
- Manufacturing engineering at Rolls-Royce nuclear reactor operations + structures and transmission
- Knows what it takes to get production systems right because he's built them, fixed them, and scaled them

# Experience at Rolls-Royce.



- Global network of testbeds
- Development testing – cyclic, fan-blade off, bird strike
- Production engine pass-off ~ £30M of product per day
- Maintaining up-time

**PANDROL**

## We lead the rail infrastructure sector

To **maximise** the availability of track, **safety** of people and assets, and deliver **sustainable lifetime value** for networks around the world.



**World Speed Record**  
for conventional trains  
574.8km/h



**Longest Heavy Haul**  
track in the world  
2000km



**World's Highest Track**  
Tibet Line, China,  
5200m

# PANDROL The driving force in rail



Aluminothermic  
Welding



Electrification



Fastening  
Installation  
Equipment



Rail and Sleeper  
Handling



Rail Fastenings  
Systems



Rail Welding  
Equipment



Signalling  
Equipment



Sustainable  
Resilient Systems



Track Measurement  
and Analysis



Track Safety  
Equipment

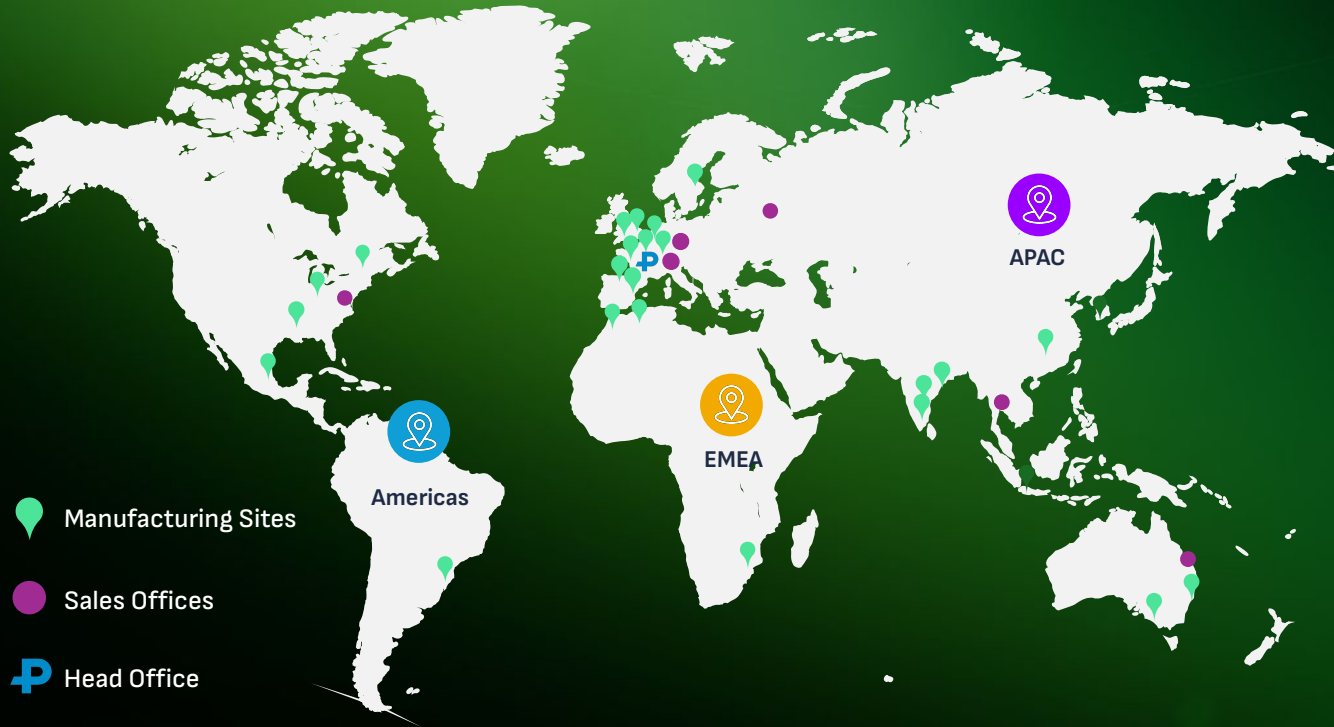


Track Transpor-  
tation Equipment

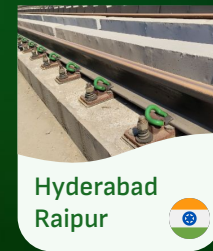
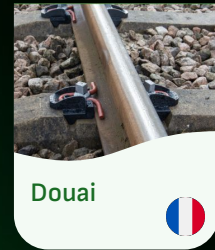
**1700** employees globally at the heart  
of more than **400** railways in over **100**  
countries, with a 2023 global sales  
revenue of **€519 million.**

# Close to our Customers

## PANDROL



### Key locations:



# PANDROL

## Connecting all of our facilities

- Improve OEE by 3% in 2026, 2% in 2027 and 1% in 2028.
- Operational Availability
- Standardisation (maintenance, production, quality, training, SOPs, OEE)
- Starting Pandrol on the Industry 4.0 journey
- Visibility and transparency of manufacturing data

Engineering critical items – standardising production data, quality standards, drawings, work instructions



# Digital strategy roadmap to combat downtime.



## Understand current downtime drivers

Use the input of the entire shop floor to identify downtime disruption.



## Integrate "where" needed

Integrate in small steps. Blanket integration is wasteful and cumbersome



## Take action on downtime

Concentrate on those issue that extend downtime incidents, then apply to all maintenance functions.



## Digitize workflows

Put repeatable, simple digital workflows in place that guide the worker to the correct and most efficient outcome.

# Beyond Breakdowns: The Real Impact of Downtime

## → Responses from 607 manufacturing leaders

- Average 30 hours of downtime/month (17 of those are unplanned!)
- 60% lose \$250K+ annually
- 93% are taking action, but only 46% see results

... how do you compare?



Your Free Copy



Thank you!  
Don't forget to visit our booth.

Book a demo of L2L



Questions? My email: [daan.assen@l2l.com](mailto:daan.assen@l2l.com)